PACE in Michigan

Presented by:

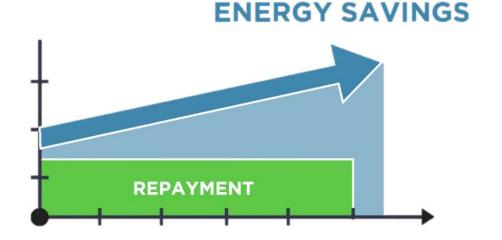
Bali Kumar, CEO, Lean & Green Michigan



What is C-PACE?

Property Assessed = special assessment on property tax.

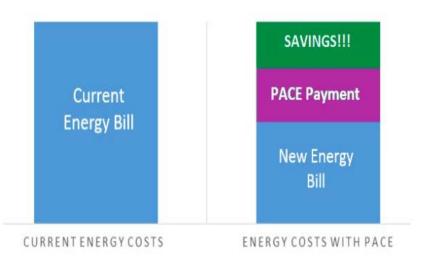
No money down and *positive cash flow*





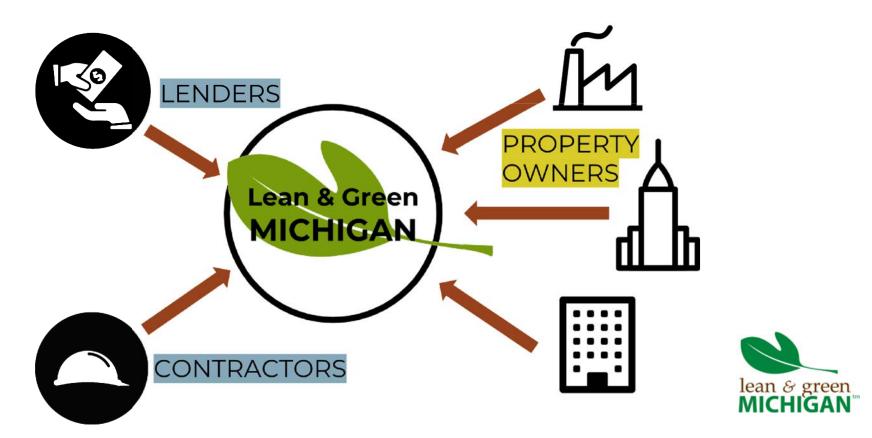
Why PACE?

- Long-term, fixed interest
- Non-recourse (no personal guarantee)
- Runs with the land





Who are we?

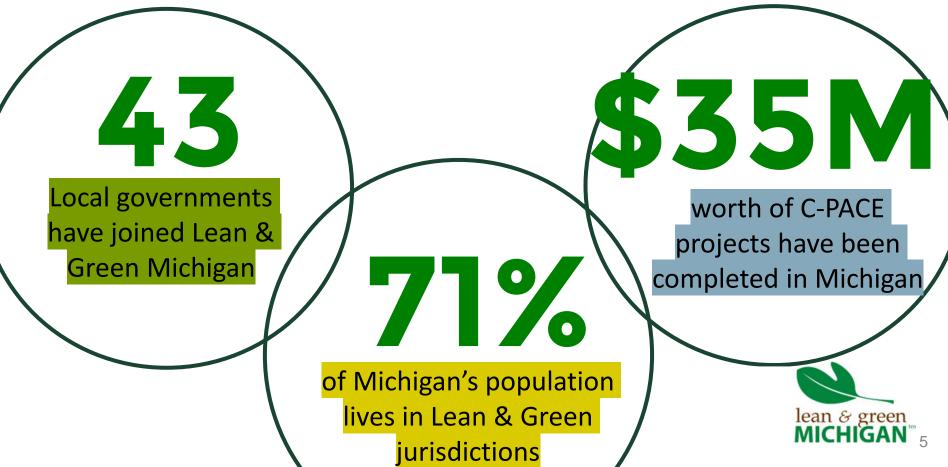




Wayne



C-PACE in Michigan



Multifamily Housing

Cambridge Court Apartments



Greenville, Montcalm County

ECMs: solar PV, LED lights, efficient boiler, building controls, and more...

PACE Project:

- 15 year term
- \$117,580 in PACE
- \$68,000 net savings

Hatchery Road Apartments



Waterford Twp., Oakland County

ECMs: LED lights, new HVAC, building insulation, water conservation measures, and more...

PACE Project:

- 20 year term
- \$224,335 in PACE
- \$175,680 net savings

513-515 Ionia Street



Lansing, Ingham County

ECMs: solar PV, EV charging, LED lights, CHP system, more...

PACE Project:

- 20 year term
- \$247,829 in PACE

- \$276,457 net savings



Questions?

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