



Lobbying 2.0

MML State & Federal Affairs Department



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SFAD – What we do

- Follow member-developed Core Principles and Legislative Agenda
- Testify before legislative committees
- Meet with legislators and staff
- Work with various State Departments and other interest groups as new policies are developed and implemented
- Provide information for you to talk with legislators
- Staff 5 internal issue committees





The Michigan Legislature

Makes decisions daily that impact communities

- 4,000 bills introduced each session on average; 2/3 will affect your municipality
- Michigan is one of only a handful of states with a true full-time legislature
- You have year-round access to your state legislators



Tracking Legislation

Becoming familiar with legislation and the Michigan Legislature's website: <u>www.legislature.mi.gov</u>



MICHIGAN LEGISLATURE

Michigan Compiled Laws Complete Through PA 8 of 2022 House: Adjourned until Tuesday, March 8, 2022 1:30:00 PM Senate: Adjourned until Tuesday, March 8, 2022 10:00:00 AM

• Look up legislation

- Track Bills
- Find committee meetings
- Find legislators





Day of a Legislator

- Face hundreds of issues daily, majority of which are complex, and they may have little background in
- Always at work, whether in District or Lansing
- There are lobbyists for nearly every special interest
- In the age of term limits, lobbyists also educators
- Local officials must be proactive in educating their lawmakers





Local Concerns Are Complex

- Financial structure
- Aging infrastructure
- Economic factors
- Personnel and human
 resources issues
- Remember, many legislators have little experience with local issues
- Be an active voice!



Create Relationships With Your Lawmakers

- Make it a priority to develop relationships with your legislators
- Talk regularly during legislative session on key issues
- Meet with them in district
- Let them know your priorities
- Build relationships with their staff
- Ask for their cell phone number
- Get connected with them on social media (Facebook, Twitter, Instagram, etc.)



Build That Relationship

Invite them to local meetings





Have lawmakers address local officials and the public



Ribbon cuttings



Say Thank You!



Strength In Numbers

Coalition Building

Coalition Building

Coalitions get the Legislature's attention

- Coalitions get the Legislature's attention

•Other communities, associations, and local groups can be effective allies









Questions?





Contact Us!

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