April 18-19, 2023 Lansing Center



Lobbying 2.0

MML State & Federal Affairs Department



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SFAD – WHAT WE DO

- Follow member-developed Core Principles and Legislative Agenda
- Testify before legislative committees
- Meet with legislators and staff
- Work with various State Departments and other interest groups as new policies are developed and implemented
- Provide information for you to talk with legislators
- Staff 5 internal issue committees



THE MICHIGAN LEGISLATURE

Makes decisions daily that impact communities

- 4,000 bills introduced each session on average; 2/3 will affect your municipality
- Michigan is one of only a handful of states with a true fulltime legislature
- You have year-round access to your state legislators



TRACKING LEGISLATION

Becoming familiar with legislation and the Michigan Legislature's website: www.legislature.mi.gov



MICHIGAN LEGISLATURE

Michigan Compiled Laws Complete Through PA 8 of 2022 House: Adjourned until Tuesday, March 8, 2022 1:30:00 PM Senate: Adjourned until Tuesday, March 8, 2022 10:00:00 AM

- Look up legislation
- Track bills

- Find committee meetings
- Find legislators



Day of a Legislator

- Face hundreds of issues daily, majority of which are complex, and they may have little background in
- Always at work, whether in District or in Lansing
- There are lobbyists for nearly every special interest
- In the age of term limits, lobbyists also educators
- Local officials must be proactive in educating their lawmakers





LOCAL CONCERNS ARE COMPLEX

- Financial structure
- Aging infrastructure
- Economic factors
- Personnel and human resources issues
- Remember, many legislators have little experience with local issues
- Be An Active Voice!



CREATE RELATIONSHIPS WITH LAWMAKERS

- Make it a priority to develop relationships with your legislators
- Talk regularly during legislative session on key issues
- Meet with them in district
- Let them know your priorities
- Build relationships with their staff
- Ask for their cell phone number
- Get connected with them on social media (Facebook, Twitter, Instagram, etc).





BUILD THAT RELATIONSHIP



Invite them to local meetings



Host roundtable discussions



Have lawmakers address local officials and the public



Ribbon cuttings



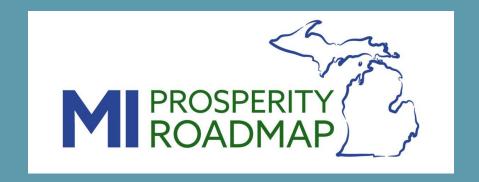
Say Thank You!



STRENGTH IN NUMBERS

Coalition Building

- Coalitions get the Legislature's attention
- Other communities, associations, and local groups can be effective allies







QUESTIONS?



Contact Us!

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